



Downtown Management Report : **2023** Sparta TODAY (Consisting of Sparta DDA, Sparta Chamber & Sparta Events)



## COMMUNICATION

**507.2k** People we reached on Facebook which is a **192.7% increase** from 2022

- 45,748 Sessions on the Sparta Chamber website, a 10% increase from 2022
- **79,828** Facebook Page Visits which is a **259.4% increase** from 2022
  - 681 New likes on the Sparta Today Facebook page
  - Facebook page 338 New Blog Subscribers
    - **75** minutes of updates from over 10 community organizations at the State of Sparta luncheon.

- EVENTS
- **100** Days of Special Events
- **120** Businesses that donated, volunteered, or helped out!
  - **40** Round Haybales decorated by the community!
- \$114,486 Sponsorships and foundation grants raised
  - 620+ Over 620 Volunteer Hours clocked to help make great things happen in Sparta!
  - **4,000** Brats served at the Beer & Brat Street Festival



#### **KEEPING THINGS VIBRANT**



#### 75,000

Events guides for fall, summer, and winter went out to Sparta Schools, Sparta Today newspapers, and several businesses.

#### 1,750



Handed out over 1,750 "Boo Bags" to Sparta Business Employees at their workplace and kids at Scare on the square!

# SPARTA BUCKS

**12,500** Grant dollars awarded to fund Sparta Bucks "Buy One Get One" promotion

23 Local businesses accepting Sparta Bucks

Sparta Bucks spent in Sparta small businesses in 2023!

\$30,095

\$6,000

\$31,660

Amount of Sparta Bucks purchased to circulate back into local economy

Shop Local Campaign "prizes" of Sparta Bucks awarded through Shop Local promotions!



## **ACCOMPLISHMENTS IN 2023**

Over 100 business representatives attended the Chamber annual business celebration

Launched Spartaopoly Board Game!

86 Young entrepreneurs participated in the Youth Pop Up Market

Sparta Community Works Donated \$3,000 in scholarships to high school seniors and donated \$2000 to local causes

New subcommittee created under Sparta Community Works (Events) that will help improve the Sparta community

## **Exciting things Downtown!**

Hosted Michigan Downtown Association downtown professionals to a happy hour, taking a walking tour through downtown Sparta, and discussing recent successful developments and upcoming projects

Hosted Developer Day with dozens of area developers showcasing several Sparta available properties

Hosted the West Michigan Chamber Network Members to see the changes in downtwon Sparta





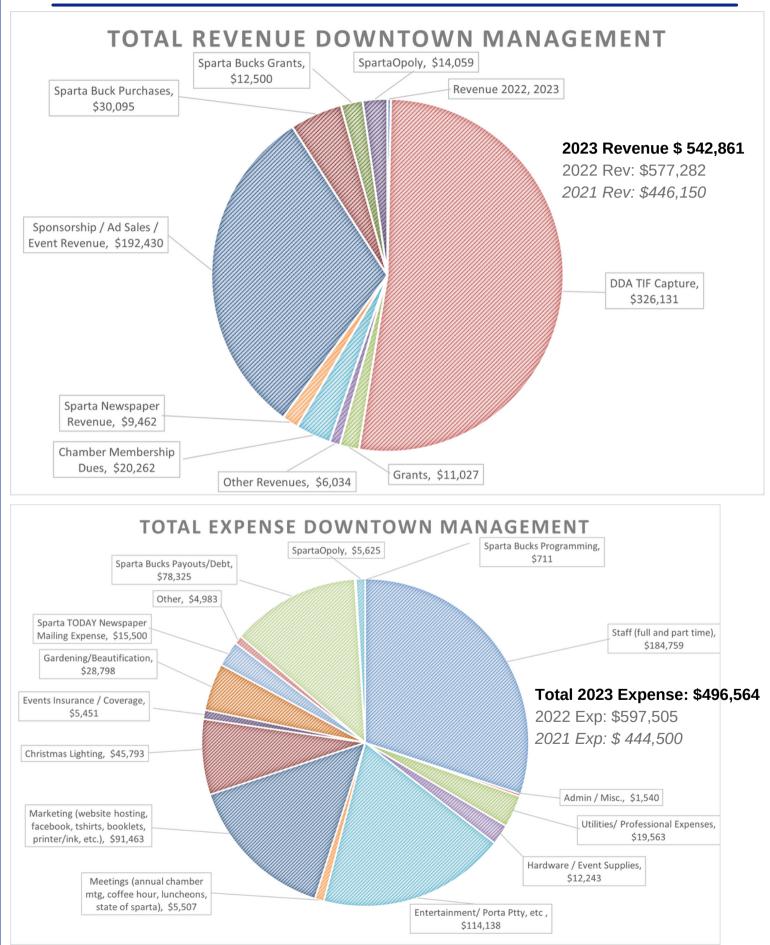




2023

#### **ECONOMIC DEVELOPMENT MANAGEMENT FUNDING**

**SPARTA TODAY (DDA, CHAMBER & EVENTS)** 



## **BOARD OF DIRECTORS & STAFF**

As of December 1, 2023

#### **DDA Board**

Tom Cheslek, President North Ridge Funeral Home | Kelly Potes, Vice President ChoiceOne Bank | Mike Lamb Coldwell Banker | Robert Whalen Sparta Village President | Rex Baker Baker Investments LLC | Robert Shangle LiveStatue | Doc George Freeland Freeland Chiropractic | Janet Knauf 201 Marketplace | Tim Driscoll Driscon | Nate Benham Sparta Tire | Joel Stoner Sparta Area Schools | Dan Scarffe Scarffe Chiropractic

Mission (approved 2009): Create a downtown that still has a small town feel and offers a bit of yester-year and yet is on the cutting edge with up-to-date shops and business practices. A safe, secure, friendly downtown where every member of the family can find fun things to do. A beautiful, busy, and thriving downtown that has things you can't find elsewhere. The heart of a real town that is a great place to raise a family. Once you come to downtown Sparta, you won't want to leave!

#### **Chamber Board**

Amber Marks Dance with Me | Carrie Olsen ChoiceOne Bank | Konrad Raclawski ChoiceOne Bank | Maryanne Wright Wrightway Appraisal | Tom Cheslek North Ridge Funeral Home | Tom Penland Tom's Hometown Bakery | Lynn Driscol Sundaes at the Park | Michelle Cooper Servpro | Karin Kay Sable Homes | Rachel Keevan Compass Credit Union

Mission: Promote local business development through community interaction.

#### **Sparta Events Board**

Maryanne Wright Wrightway Appraisal | Rex Baker Baker Investments | Brenda Braybrook McDonald's | Tom Cheslek North Ridge Funeral Home

Mission: Promote economic development and community pride by creating great events for people near and far to come together and enjoy!



#### STAFF

Elizabeth Morse DDA/Chamber Director

Beth Baltruczak Events Coordinator

Amy Falk Chamber Administrator

Heather Hockey Hospitality Coordinator

Blake Olney Downtown Attendant

Michelle Baltruczak Intern